



OUR PRIME MINISTER LAUNCHED “MAKE IN INDIA” IN SEPTEMBER 2014. MILACRON IS ALREADY OBSERVING MAKE IN INDIA IN SPIRIT AND PRACTICE.



Mr. Mahendra Patel
Vice Chairman
Ferromatik Milacron India

We are proud to contribute to progress of Indian plastics processing industry. Our customers too “Make in India” with our active participation. Milacron actively supports them with unique Customer Focus.

Our Customer Focus begins with rapid response to a customer query in matter of hours. We respond to service calls within 24 hours in any part of India. For exports we respond by deputing a person by the next available flight, after completing visa formalities if required.

Installation and commissioning process includes comprehensive, on-site training of customer’s personnel. We also offer regular training courses for maintenance, processing techniques, quality practices etc. at our factory with hands-on training and coaching by experienced faculty of our engineers. We actively participate in regional shows and seminars to share latest news about the industry developments. This newsletter is but one regular contribution to help customer remain abreast of latest developments. Courtesy customer visit by senior managers is important part of our Customer Focus to stay in touch with customer. We come to learn about your issues

without waiting for you to call. And as many have already experienced, we are available on phone 24x7!

Innovations for processing new polymer materials, new mould technologies, automation techniques, application of robotics and integration of variety of auxiliaries is integral to our Customer Focus to help add value to customer’s manufacturing. Our regular Open House events are designed to share technological advances and new product offerings. We now offer online diagnostics and trouble shooting service through Internet directly addressing your machines. Together we Make in India.

We succeed when our customers succeed. Our team of highly motivated, knowledgeable and committed people makes this possible. We have regular personal development programs for our team at every level. Starting from the joining day every employee undergoes a planned induction program, followed by introduction to the assigned job with a mentor to guide during initial phase until employee is ready to take on independent responsibility. In-house training for specific, job related skills is regular routine. We depute people to programs at Ahmedabad Management Association (AMA) for personal development for all-round personal development. Our Management Development Program (MDP) brings faculty from all over the world to impart knowledge based training. These programs are generally held off-site leading to empathy for each other and affinity for team work for results. People focus is the key to Customer Focus. Because motivated team is the happy team is the Customer-oriented team!

This issue of Milacron news will inform you about our products and processes. But now you will understand and appreciate better our Customer Focus. Together we will Make in India to win in global market.

Please do let us know how we may further sharpen our Customer Focus.

Mr. Mahendra Patel
Vice Chairman
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MILACRON ON ITS WAY TO EXPONENTIAL GROWTH AS IT DELIVERS THE 10,001ST MACHINE

The Milacron India unit has maintained an impressive and steady growth rate in its remarkable journey of last 20 years. Recently, FMI surpassed another milestone as it crossed 10000 sold machines with the 10,001st sale.

On 2nd September, 2015 Milacron successfully handed over its 10,001st Injection Molding Machine to its esteemed customer Mr. Ghisulal Rathod, Chairman of the Cello Group of Industries, Mumbai. Milacron has provided more than 200 machines to the Cello Group for their diversified business in Plastics ranging from Housewares, Kitchenwares, White Goods & Appliances to Engineering Plastics Goods.

Ron Krisanda, COO – Advanced Plastics Processing Technologies handed over the machine to Mr. Rathod in an extravagant function held at FMI’s Ahmedabad facility in front of the entire FMI staff

FMI has also ventured into manufacturing Blow Mouldings and Extrusions Systems, serving the entire gamut of plastic applications. With machines ranging from 50 Tons to 3200 Tons, the FMI technology today is capable of molding plastics for any and all applications. Reaching new heights of excellence, Milacron India is today supplying machines to international destination such as SAARC, Middle East, Africa and North America.



“Celebrating Success is the best way to mark the achievement”

Success is incomplete without a celebration. A celebration doesn't just help us enjoy the success but it also reinforces our strength and motivates us to work harder towards reaching the peak of excellence. These small celebrations encourage and refresh our spirit gifting us a new level of zeal and enthusiasm for continuing our journey forward. At Milacron, this is our philosophy in a nutshell. We never miss an opportunity to celebrate a success no matter how small as it serves as the master plan for the next milestone in line.

Here at FMI, we have a unique and special tradition of celebrating the delivery of every 1001st machine. This is our show of appreciation towards our employees as we recognize their efforts in making Milacron the brand that it is today. This FMI gesture motivates the people of our company and helps them give their best performance time and again. They continue to work hard not because they have to but because they find their efforts

rewarded and noticed. Also, the joy and satisfaction of watching FMI grow by leaps and bounds gives them a sense of fulfillment and euphoria. .

2nd September, 2015 proved to be a big day for Ferromatik Milacron India family. The entire staff was very excited to witness this special moment as Milacron crossed one of the biggest milestones. We handed over our 10,001st Machine to our very prestigious customer Mr. Ghisulal Rathod and his son Mr. Pradip Rathod of Cello Group. The air was filled with pride and celebration as this day became etched in our hearts and minds forever.

Cello group of companies have been our “Partners in Progress” Since the inception of the Ferromatik Milacron India. This is our 211th machine to cello group which shows the strength of the relationship of FMI shares with its customers.

Whole Milacron family based at Ahmedabad along with some of the senior management of Cello group witnessed the event which was followed by sweet distribution and lunch.

FMI CLINCHES THE COVETED NATIONAL AWARD FOR COST MANAGEMENT

The 12th National Award for Excellence in Cost Management under the Private Manufacturing: Organization (Medium) category has been bestowed on Milacron.

The award was granted by Colonel Rajyavardhan Singh Rathore, Minister of State for Ministry of Information and Broadcasting. Representing Ferromatik Milacron India at the function, Mr. Vinod Bhalavat (CFO) and Mr. Rajendra Sharma (AGM, Finance) went onto the stage to receive the huge honour at the function organized in the month of July, 2015.



In the last few years, efficient cost reduction has remained a core focus area for Ferromatik Milacron India. This award is a culmination of our years of steadfast approach towards cost cutting that has involved kick starting several successful initiatives such as the 5S Initiative, Productivity Improvement, Six Sigma, Material Movement Cost, Energy Conservation and Water Conservation. Such strong measures have not only helped us save resources but have resulted in remarkable benefits for our customers as well.

The Institution of the National Award for Excellence in Cost Management was formed in the year 2003. Today, the prestigious institute aims to propagate wider applications of cost management tools & techniques while also encouraging adoption of relevant cost management strategies across various sectors for improving market competitiveness.

FERROMATIK MILACRON INDIA TRIUMPHS AT THE 3RD ANNUAL CPO FORUM INDIA AWARDS 2015

The CPO Awards aim at recognizing & celebrating the collaborative efforts of both individuals and teams in their journey towards procurement excellence through innovation, commitment & hard work, thereby making them the most sought after awards in the Procurement fraternity. This power packed two days forum delivers excellent insights on current Procurement methods, strategies and challenges in the industry today.

Continuing its amazing run onto the path of excellence, Ferromatik Milacron India was felicitated in the category - "Excellence in Procurement Transformation" in the award ceremony organized by Conference Asia. FMI received the huge honour for their innovative & cutting-edge Short Lead Time (SLT) Injection Molding Machines. Mr. Arun Chari and his team went onto the stage to collect the trophy from Mr. Paul, Director (Zoffio India) at the award function organized on the 10th and 11th of July, 2015 in Mumbai.



SLT machines are an effective solution to customers' dilemma of unavailability of machines in short durations. This often leads to strict penalties due to delayed SOPs. Manufacturing Plastics Processing Machines in a vast range of 270 models and with more than 12000 parts, FMI provides machines in short time spans ranging from 6 to 16 weeks, based on project complexities. They have also started offering SLT machines that follow the "Build to Replenish" approach and achieve replenishment within 2 weeks of dispatch. The FMI machines covered under SLT are Nova Servo 50, 80, 110 & 150 tons currently.

FMI'S FIRST EXTRUDER SYSTEM GETS COMMISSIONED DURING PLASTINDIA 2015

Milacron India's recent business initiative of Extrusion Systems is already making waves across the industry. The first sale happened at the product launch in Plastindia 2015, where Milacron India's first imported Counter Rotating Double Conical Extrusion Machine Model TC 80 was successfully commissioned and installed at Astral Poly Technik Limited, Ahmedabad.

The Machine is under production and has delivered peak performance on $\frac{3}{4}$ " and 1" SDR 11 CPVC Pipes manufactured according to ASTM standards. The peak output achieved is in the range 295 - 300 kgs/ hour and 345-350 kgs/hour for pipe size $\frac{3}{4}$ " and 1" respectively. The output varies depending on several factors including quality of raw material processed, processing parameters, allied conditions and most importantly processing skills.

The following features are responsible for such high performance:

- High Torque Gear Box
- Tungsten Clad Barrel and Tungsten Coated Screws
- Chrome plated screws across the length
- On line Extrusion Screw Cooling
- Water Cooled Barrel
- Water Cooled Die Head Adaptor

Another advantage of the machine is its RPVC processing capabilities which can be executed without making any changes to the machine. The inclusion of Water Cooled Barrel and Water Cooled Die Head helps operate the machine with a wider processing window. The high surface area designed extrusion Screws deliver pressure drop melt mixing across the profile thus resulting less shear rate being the foremost requirement of CPVC Processing Machinery. This profile also helps in arresting barrel wear.

TECHNICAL SEMINAR – JALGAON



TO TAKE 100% CUSTOMER SATISFACTION

Ferromatik Milacron India has always maintained their core philosophy of regularly interacting with its customers and stakeholders to improve their service. To achieve its goal, FMI believes in taking feedback and gauging performance across all levels of hierarchy in a periodic manner. When it comes to Customer feedback, FMI distills information through different sources of regular inputs and various other platforms of customer interactions like customer meets, seminars and customer visits etc.

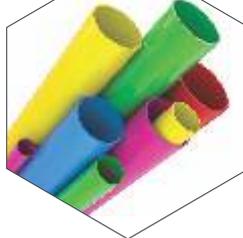
In a recently held technical seminar in July 2015 at Jalgaon, Maharashtra, the FMI technical team had a direct interaction with the staff handling the operations and maintenance of Injection Molding Machines. The intent of the seminar was knowledge sharing, followed by listening to concerns and problems faced by the direct hands operating the machines. Their valuable feedback steers the company towards further improvement in machine performance and a more user-friendly interface.

The seminar was organized by the team led by Nilesh Shroff and attended by more than 30 customers and their representatives.



PELLET TO PARTS

With the wide range of Plastics Converting Machines comprising of Injection Molding, Blow Molding and Extrusion Systems, Milacron is serving the entire gamut of Plastics Application to its customers



Injection Molding
Comprehensive Range
(50-3200 Tons)



Blow Molding
Double Station,
Multi parison,
High Speed



Extrusion Systems
Throughput Rates upto :
1000 Kg/Hr

